

PERSONAL INFORMATION

TATJANA BOSHKOV

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tatjana.boskov@ugd.edu.mk
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Sex Female | Date of birth 04/02/1986 | Nationality Macedonian

WORK EXPERIENCE

2015-current	Assistant Professor
Employer's name and locality	Faculty of Tourism and Business Logistics, Address:"Krstev Misirkov" nb.10-A, Stip, 2000, Macedonia; www.ugd.edu.mk
Main activities and responsibilities	Managing day to day activities, lectures for students for subject covered as: Exchange rate politics, International finance, Macroeconomics, International trade, Financial management; Internal trade and logistics
Type of business or sector	High Education
2015-current	Member of the Supervisory Board in State institution
01.12.2014-current	Visiting Research er in Sparkasse Bank in Skopje, Macedonia
01.01.2012-01.02.2015	Evaluator for the project Europe Aid 131266 C/ACTIMULTIProject"Restore our past to build the future"
Employer's name and locality	CISS, Via Marconi 2 ^o ,90141 Palermo Italia
Main activities and responsibilities	Evaluator of the budget
Type of business or sector	NGO
2011-2014	Teaching Assistant
Employer's name and locality	Faculty of Tourism and Business Logistics, Address:"Krstev Misirkov" nb.10-A, Stip, 2000, Macedonia; www.ugd.edu.mk
Main activities and responsibilities	Managing day to day activities, lectures for students for subject covered as: Exchange rate politics, International finance, Macroeconomics, International trade, Financial management; Internal trade and logistics
Type of business or sector	High Education
2010-2011	Volunteer assistant
Employer's name and locality	Faculty of Tourism and Business Logistics, "Goce Delcev" University, Stip, Macedonia Address:"Krstev Misirkov" nb.10-A, Stip, 2000, Macedonia; www.ugd.edu.mk
Main activities and responsibilities	Managing day to day activities, lectures for students for subject covered as Exchange rate policy, Financial management, Tourism and business
Type of business or sector	High Education
01.10.2008-31.12.2010	Evaluator for the project "Citizens of Macedonia"
Employer's name and locality	CISS Via Marconi 2 ^o ,90141 Palermo Italy
Main activities and responsibilities	Evaluator of the budget
Type of business or sector	NGO
2007-2009	Volunteer assistant
Employer's name and locality	Faculty of Economics in Prilep, University St. Kliment Ohridski, Bitola, Macedonia. Address:"Gorce Petrov" nn Prilep, Macedonia, www.eccfp.edu.mk
Main activities and responsibilities	Managing day to day activities, lectures for students for subject covered as Customer behavior; International marketing; Canals of distribution; Marketing research; Business logistics ;European economic integration
Type of business or sector	High Education

EDUCATION AND TRAINING

- 2011 – 19.06.2014 Doctoral degree (PhD)
 Faculty of Economics, Prilep,
 University St. Kliment Ohridski, Bitola, Macedonia
 Mentor of Doctoral thesis: Gligor Bishev, PhD & Executive Director and Chairman of
 the Board in Sparkasse Bank, Macedonia
 Doctoral Thesis: "The impact of exchange rates on foreign trade in a small open
 economy – Republic of Macedonia"

- 2008 – 28.06.2010 Master of Science
 Faculty of Economics, Prilep,
 University St. Kliment Ohridski, Bitola, Macedonia,
 (Department for International Economy and Business with average grade 9,7)
 Master thesis: "Trade liberalization and the effects on business development in
 Republic of Macedonia"

- 2004-2008 Bachelor degree
 Faculty of Economics, Prilep,
 University St. Kliment Ohridski, Bitola, Macedonia
 Graduation thesis: "ERP – Enterprise Resource Planning"
 (Graduated on Department Marketing management with average grade 9,42)

Mother tongue(s) Macedonian

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B1	C1	A1	A1	A2
Italian	B2	B1	A1	A1	A1
Greek	B2	B2	B2	B1	B2
German	B2	B2	B2	B1	B2

Communication skills

- Replace with your communication skills. Specify in what context they were acquired. Example:
- good communication with the authorities
 - good communication with the staff of faculty
 - good communication with students

PERSONAL SKILLS



Organisational / managerial skills	<ul style="list-style-type: none"> -Good experience in training, group building and team working at international level. -Solid management background and ability to perform, design, plan, establish and develop feasibility and assessment studies and development projects (according to the <u>Project Cycle Management scheme</u>) on Capacity building & Training -Competence on assistance and support of various local & regional administrations in socio-economic development policies and strategies at regional and local level in order to enhance local development focusing on eco-tourism and cultural and natural heritage protection and development in a sustainable way. -Good experience in writing and publishing papers and presentations on International conferences
Job-related skills	Negotiation skills, responsible at work, create vision and mission, good communication, experience in participating in international scientific conference and work on universities, ability to work in teams.
Computer skills	<ul style="list-style-type: none"> -Microsoft Office Word; - Microsoft Office Excel; - Microsoft Office Power Point; - Microsoft Office Project; -Adobe Acrobat 6.0 Professional; -SPSS 15.0 for Windows Evaluation Version -EViews
Driving licence	B

ADDITIONAL INFORMATION

Publication

- 1. Tatjana Boshkov**, (2015) Importance of Exchange Rate for SMEs Improvement and Economic Development, proceeding book, *Challenges of contemporary society*, Skopje.
- 2. Tatjana Boshkov, Gligor Bishev**, (2015) IMPACT OF EXCHANGE RATE IN THE RUN-UP TO EU ACCESSION: AN EMPIRICAL ANALYSIS FOR REPUBLIC OF MACEDONIA , Wulfenia Journal
Klagenfurt, Austria
- 3. Tatjana Boshkov, Nikola Dimeski** (2015) HOW EXCHANGE RATE AFFECT MANAGING OF THE COMPANY? Regionalna naučnostručna i biznis konferencija liderstvo i menadžment: država, preduzeće, preduzetnik, Beograd, Serbia
- 4. Tatjana Boshkov, Gligor Bishev**, (2015) PRINCIPLES OF MANAGING CURRENCY RISKS BY COMPANIES. Regionalna naučnostručna i biznis konferencija liderstvo i menadžment: država, preduzeće, preduzetnik, Beograd, Serbia
- 5. Gligor Bishev, Tatjana Boshkov** (2015) EXPORT-LED GROWTH IN CONTEMPORARY WORLD: HOW TO ACCELERATE?. International journal Economic development, Economic Institute Skopje, Macedonia
- 6. Tatjana Boshkov** (2015) “Sustainability of EU Convergence Based on Exchange Rate Anchor During Crisis and Post Crisis Period” in Proceeding Book “Economic recovery in the post-crises period”, Skopje, Republic of Macedonia

- 7. Tatjana Boshkov (2015)** "How to balance EU convergence & economic recovery in SEE6", (e-book), LAMBERT Academy Publishing ISBN:978-3-659-74812-7
- 8. Bishev Gligor and Boshkov Tatjana (2015)** ARGUMENTS FOR AND AGAINST RETAINING EXCHANGE RATE REGIME: AN EMPIRICAL ANALYSIS FOR REPUBLIC OF MACEDONIA **Journal: Asian Economic and Financial Review** URL: <http://www.aessweb.com/journals/5002> **Impact Factor: 0.23 (RePEc), 2013**
- 9. Tatjana Boshkov (2015)** EXCHANGE RATE AND EXPORT-LED GROWTH IN SEE6: ECONOMIC CONVERGENCE MACHINE – WHAT HAPPENED? WHAT NEXT? - Zbornik radova ERAZ 2015 „Održivi ekonomski razvoj – savremeni i multidisciplinarni pristupi“, 11.06. 2015. Belgrad, Srbija
- 10. Tatjana Boshkov (2015)** "Угостителството-умешност и занимање" (e-book), универзитет "Гоце Делчев" – Штип, Македонија, ISBN: 978-608-244-187-0
- 11. Boshkov Tatjana and Bishev Gligor, (2014)** How to accelerate export led growth in contemporary world? In: International conference: SMEs DEVELOPMENT AND INNOVATION: BUILDING COMPETITIVE FUTURE OF SOUTH-EASTERN EUROPE". Ohrid, Macedonia (03-04.10.2014)
- 12. Boshkov Tatjana and Kokaroski Dimko (2014)** SME development and FDI: opportunity or necessity. In: International conference: SMEs DEVELOPMENT AND INNOVATION: BUILDING COMPETITIVE FUTURE OF SOUTH-EASTERN EUROPE". Ohrid, Macedonia (03-04.10.2014)
- 13. Boshkov Tatjana and Taskov Nako (2014)** "Collection tasks in Foreign Exchange" (e-book) "Goce Delcev" University, Stip, Macedonia ISBN: 978-608-244-117-7
- 14. Boshkov, Tatjana and Shajnoski, Krste (2014)** Exchange rate policy (Book), "Goce Delcev" University, Stip, Macedonia
- 15. Boshkov, Tatjana and Fotov, Risto (2013)** Macroeconomic challenges and experience on the road to EU. In: International Conference on Management, Economics and Accounting (ICMEA 2013) "Restructuring the economies: realities and perspectives given the current economic crisis", "1 Decembrie 1918" University, Alba Iulia, Romania (8-9 November 2013)
- 16. Mitreva, Elizabeta and Taskov, Nako and Filiposki, Oliver and Dzaleva, Tatjana (2013)** Business processes optimization possibilities. International Journals of Marketing and Technology (IJMT), 3 (8). pp. 89-97. ISSN 2249-1058
- 17. Mitreva, Elizabeta and Taskov, Nako and Kitanov, Vladimir and Filiposki, Oliver and Dzaleva, Tatjana (2013)** Models of TQM Strategy in the World and the Need for Macedonian Model of Excellence. International Journal of Pure and Applied Sciences and Technology, 16 (1). pp. 69-79. ISSN 2229 - 6107
- 18. Mitreva, Elizabeta and Taskov, Nako and Kitanov, Vladimir and Filiposki, Oliver and Dzaleva, Tatjana (2013)** The Need for Information System Design in Building a House of Quality. International Journal of Pure and Applied Sciences

and Technology, 16 (1). pp. 26-33. ISSN 2229 – 6107

19. Metodijeski, Dejan and Taskov, Nako and Filiposki, Oliver and **Dzaleva, Tatjana** and Temelkov, Zoran (2013) *Geographical dispersion of tourist agencies in Republic of Macedonia*. In: First International Conference Mediterranean Tourism - MT-2013, Nis, Serbia.

20. Metodijeski, Metodijeski, Dejan and Taskov, Nako and **Dzaleva, Tatjana** and Filiposki, Oliver and Temelkov, Zoran (2013) Промоција на туристичките дестинации во нашата земја преку кампањата Истражи ја Македонија. In: 1ST International Conference on Cultural Heritage, Media and Tourism, 18-19 Jan 2013, Ohrid, Macedonia.

21. Dejan and Taskov, Nako and **Dzaleva, Tatjana** and Filiposki, Oliver and Temelkov, Zoran (2012) Моќности разvoja termalnog turizma u Republici Makedoniji. IV Kongres banja sa međunarodnim učešćem.

22. Taskov, Nako and Angelkova, Tanja and **Dzaleva, Tatjana** (2012) Плажите во функција на зголемување на туристичкиот промет во Општина Дојран. In: Scientific-Technical Forum theme: "Tourism in Dojran Region", 20 Apr 2012, Dojran, Macedonia.

23. **Dzaleva, Tatjana** and Taskov, Nako and Metodijeski, Dejan and Ilievski, Aleksandar (2011) Influence of trade facilitation in Republic of Macedonia. Service sector in terms of changing environment, XI International Conference, Ohrid.

24. **Dzaleva, Tatjana** and Taskov, Nako and Metodijeski, Dejan (2011) Strategic thinking and management elements for strategy execution positively affect on business performance. VII Majska konferencija o strategijskom menadžmentu sa međunarodnim učešćem.

25. Taskov, Nako and Filiposki, Oliver and **Dzaleva, Tatjana** and Metodijeski, Dejan (2011) Управление на квалитетот во застрахователните друштва. Меѓународна юбилејна научна конференција: „Икономиката и управлението в XXI век – решенија за стабилност и растез”.

26. Taskov, Nako and Metodijeski, Dejan and **Dzaleva, Tatjana** and Filiposki, Oliver (2011) Entrepreneurship in Tourism Industry Lead to Business Benefits. The Influence of Tourism on Economic Development.

27. Taskov, Nako and **Dzaleva, Tatjana** and Metodijeski, Dejan (2011) Tourism development strategy and planning for investments. Contemporary Trends in Tourism and Hospitality, 2011, Serbia. ISSN 978-86-7031-233-3

28. Taskov, Nako and Metodijeski, Dejan and **Dzaleva, Tatjana** and Filiposki, Oliver (2011) Turizmi rural, mundësia për zhvillim rural në Republikën e Maqedonisë. International Scientific Conference, "Fostering Development of Agriculture in Albania through Improved Employment of Agricultural Resources".

29. **Dzaleva, Tatjana** and Lazaroski, Spire (2011) Globalization, trade and business. In: Proc. of the Fourth International Scientific Conference on "Economic & Social Challenges 2011, Globalization and Sustainable Development", Tirana, Albania.

30. Jakovlev, Zlatko and Koteski, Cane and Dimitrov, Nikola and Angelkova, Tanja and Bardarova, Snezana and **Dzaleva, Tatjana** (2011) Management of Animation in Tourism. In: First international Conference, Management of Tourism and Entertainment - MTE, 02-03- April 2011, Sofia - Bugaria.

31. Taskov, Nako and **Dzaleva, Tatjana** (2011) Relationship between tourism policy, place image and business investments. In: Articles The Berlin International Economics Congress, March 2011, Berlin.

- 32.**Taskov, Nako and **Dzaleva, Tatjana** (2011) *Relationship between tourism policy, place image and business investments*. In: Articles The Berlin International Economics Congress, March 2011, Berlin.
- 33.**Taskov, Nako and **Dzaleva, Tatjana** and Metodijeski, Dejan (2011) *Marketing of tourism business and utilization of the Internet*. Univerzitet u Beogradu, Tehnički fakultet u Boru, Zajecar, Srbija. ISBN 978-86-80987-85-9
- 34.**Taskov, Nako and Metodijeski, Dejan and **Dzaleva, Tatjana** and Filiposki, Oliver (2011) *Thermal-spa tourism in Republic of Macedonia*. In: Challenges and performance of post socialist tourism in Central Eastern European Countries, 2011, Bucharest, Romania.
- 35.**Taskov, Nako and **Dzaleva, Tatjana** and Metodijeski, Dejan and Filiposki, Oliver (2011) *Tourism policy and place image – challenges and performance*. In: Challenges and performance of post socialist tourism in Central Eastern European Countries, Bucharest, Romania.
- 36.**Lazaroski, Spire and **Dzaleva, Tatjana** (2010) *Редизајнирање на меѓународната финансиска архитектура за изградба на стабилен економски систем*. The Economy and business in post-recession, International Conference, Prilep.
- 37.****Dzaleva, Tatjana** (2010) *Social Networking as Driver of EICs formation*. Proceedings of International Conference for Entrepreneurship, Innovation and Regional Development ICEIRD2010.
- 38.**Lazaroski, Spire and **Dzaleva, Tatjana** (2010) *Managing the outsourcing activities in Balkan economies*. In: International May Conference on Strategic Management (MKSM), Bor, Srbija.
- 39.****Dzaleva, Tatjana** and Lazaroski, Spire (2010) *Mind mapping for business planning and marketing plans*. In: International May Conference on Strategic Management (MKSM), May 2010, Bor, Srbija.

Projects

Research in Sparkasse Bank in Skopje, Macedonia (duration 01.12.2014-currently)

Evaluator for the project Europe Aid 131266 C/ACTIMULTIProject"Restore our past to build the future"
CISS, Via Marconi 2^o,90141 Palermo Italia
Evaluator of the budget (01.01.2012-up to date)

Administrator to administer a web application for managing electronic vouchers - vouchers for purchasing computers for the needs of regular students of higher education institutions in the Republic of Macedonia to the project by the Government and the Ministry of Information Society and

Administration of Macedonia, 2012

Participation in TEMPUS project (Faculty of Economics -Prilep, University "St.Climent Ohridski"Bitola,Macedonia) visiting in Wirtschaftsuniversität Wien – *Vienna University of Economics and Business* (30june-16july,2009)

Evaluator for the project "Citizens of Macedonia"
CISS Via Marconi 2^o,90141 Palermo Italy
Evaluator of the budget (01.10.2008-31.12.2010)

Participation in educative programme for professional training "Management and protection of environment" (project "International collaboration between Greece and Macedonia", in scope of measure 2.3 of K.P. INTERREG III/A programme for collaboration between country neighbours, Thessaloniki, 15 september – 8 oktober 2008)

Visiting the Faculty of Economics in Zagreb(Croatia) (as student mobility – 12 days), November, 2006

Participation in INTERNATIONAL SUMMER UNIVERSITY MACEDONIA by organization from non-governmental organization ATA, (place : SEE University in Tetovo,Macedonia, 10-28 july, 2006)

Visiting the Faculty of Economics in Belgrade(Serbia) (as student mobility – 11days), November, 2005

Participation in project "Perikle" – "Προσχέδιο Περικλήζ – Η διδασκαλία της σύγχρονης Ελληνικής γλώσσας είναι διδασκαλία της γλώσσα των γειτονικού λαού μας", UNESCO project, Ministry of Education and Science, 2003

Conferences

Tatjana Boshkov (2015) EXCHANGE RATE AND EXPORT-LED GROWTH IN SEE6: ECONOMIC CONVERGENCE MACHINE – WHAT HAPPENED? WHAT NEXT? za Konferenciju ERAZ 2015 „Održivi ekonomski razvoj – savremeni i multidisciplinarni pristupi“, 11.06. 2015. Belgrad, Srbija

Tatjana Boshkov (2015) "Sustainability of EU Convergence Based on Exchange Rate Anchor During Crisis and Post Crisis Period" on the Internation Conference "Economic recovery in the post-crises period", SS Cyril and Methodius University, Faculty of Economics in Skopje, Republic of Macedonia, 29-30 May,2015

Participation In:International conference:SMESDEVELOPMENTAND INNOVATION:BUILDING COMPETITIVE FUTURE OF SOUTH-EASTERN EUROPE".Ohrid, Macedonia (03-04.10.2014) as a Moderator and as presenter of two papers.

Participation In: Scientific-Technical Forum theme: "Tourism in Dojran Region", Dojran, Macedonia, 20 Apr 2012

Participation in International Conference: "Challenges and performance of post socialist tourism in Central Eastern European Countries", Bucharest, Romania (2011)

Participation in International Scientific Conference, "Fostering Development of Agriculture in Albania through Improved Employment of Agricultural Resources".2011

Participation in International Conference: "The Influence of Tourism on Economic Development", University of tourism and management, Skopje, Macedonia (2011)

Participation in 3rd International Conference on Entrepreneurship, Innovation and Regional Development, Kladovo, Serbia, May, 2010

Participation in VI May Conference on Strategic Management (with international participation) with papers as author and co-author) Kladovo, Serbia, May, 2010

Participation in International scientific conference "The economy and business in post-recession", Faculty of Economics in Prilep, University St. Kliment Ohridski, Bitola, Okt., 2010

Participation in INTERNATIONAL CONFERENCE for Economic & Social Challenges and Problems 2010 - "Facing Impact of Global Crisis", Faculty of Economics, UT, Tirana, Albania, December 11, 2010

Participation in student symposium for strategic management, Bor, 2006

Honours and awards

Received a panegyric from the Dean of Faculty of Economics in Prilep for achieved success, 2008

Received a certificate for completing the course Integrated Marketing Communication held by Robert Lauterborn, PhD, University of North Carolina at Chapel Hill U.S.A, 10 to 28 July 2006

References

Gligor Bishev, PhD

Professor of International Finance & Banking,
Faculty of Economics in Prilep, University "St. Kliment Ohridski", Bitola, Macedonia
Faculty of Economics in Skopje, University "St. Kiril and Metodij", Skopje, Macedonia
Faculty of Economics at University American college Skopje, Macedonia
Executive Director and Chairman of the Board in Sparkasse Bank, Macedonia
E-mail: Gligor.Bishev@sparkasse.mk

Dimko Kokaroski, PhD

Professor for Monetary Policy
Faculty of Economics in Prilep, University "St. Kliment Ohridski", Bitola, Macedonia
E-mail: dimko.kokaroski@uklo.edu.mk ; dimko.kokaroski@t-home.mk; www.eccfp.edu.mk

Slavica Roceska, PhD

Professor of International Trade & Economy
Faculty of Economics in Prilep, University "St. Kliment Ohridski", Bitola, Macedonia
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Link for my papers: <http://eprints.ugd.edu.mk/view/creators/Boskov=3ATatjana=3A=3A.html>